# A New Method for Computing Asymptotic Results in Optimal Stopping Problems 

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#### Abstract

In this paper, we present a novel method for computing the asymptotic values of both the optimal threshold and the probability of success in sequences of optimal stopping problems. This method, based on the resolution of a first-order linear differential equation, makes it possible to systematically obtain these values in many situations. As an example, we address nine variants of the well-known secretary problem, including the classical one, that appear in the literature on the subject, as well as four other unpublished ones.


Keywords Optimal stopping problems • Threshold strategy • Combinatorial optimization • Secretary problem

Mathematics Subject Classification 60G40 • 62L15

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## 1 Introduction: Optimal Stopping Problems

### 1.1 Optimal Stopping Times

Finding an optimal stopping time for a (discrete and in principle finite) stochastic sequence $\mathcal{X}=\left\{X_{i}\right\}_{i=1}^{n}$ and payoff functions $\left\{P_{i}\right\}_{i=1}^{n}$ can be a daunting task in the absence of more information on the process and payoff functions. In this paper, we propose an asymptotic method for a non-homogeneous Markov process $\mathcal{X}$ each of whose $X_{i}$ has a Bernoulli distribution (but with possibly different parameter $p_{i}$ for each $i$ ), and whose payoff functions satisfy some realistic properties. The secretary problem is perhaps the best-known instance of such a problem, but examples in the literature are plentiful $[9,14,18]$.

The problems we study are modeled by means of a stochastic process $\mathcal{X}=\left\{X_{i}\right\}_{i=1}^{n}$ and payoff functions $\left\{P_{i}\right\}_{i=1}^{n}$, and they take place in the usual setting of a stopping problem:
(1) At each step (time) $k$, the value $X_{k}=x_{k}$ is observed. Based on this value, the choice between stopping or continuing is made. If $k=n$, the process stops in any case.
(2) The final payoff $P_{\tau}\left(x_{1}, \ldots, x_{\tau}\right)$ is obtained when the process is stopped at step (time) $\tau \in\{1, \ldots, n\}$.
The problem to be solved is to maximize the expected final payoff, which we will denote by $\mathcal{P}$.

As stated above, we study the case when $X_{k} \sim B e\left(p_{k}\right)$ are mutually independent Bernoulli random variables, for $k \in\{1, \ldots, n\}$, and the payoff functions $P_{k}$ have the forgetfulness property of only depending on the last observation $x_{k}$. Despite its seeming simplicity, this setting applies to several well-known problems which we cover in detail.

Under these assumptions, we can state the original problem as a dynamic program as follows: Let $\wp$ be the payoff obtained if the process ends after the $n$-th step (that is, without stopping), and let $E(k)$ be the expected payoff if the process is not stopped at step $k$, but the optimal strategy is followed from that point on. By definition, $E(n)=\wp$. For $k<n, E(k)$ is the weighted mean of:
(1) The maximum between (a) the payoff from stopping at step $k+1$ with $x_{k+1}=1$ and (b) the expected payoff $E(k+1)$ of continuing further than step $k+1$, and
(2) The maximum between (a) stopping at step $k+1$ with $x_{k+1}=0$ and (b) the same $E(k+1)$,
each having respective weights $p_{k+1}$ and $\left(1-p_{k+1}\right)$. Thus, for $k \in\{1, \ldots, n-1\}$ :

$$
\begin{aligned}
& E(k)=p_{k+1} \max \left\{P_{k+1}(1), E(k+1)\right\}+\left(1-p_{k+1}\right) \max \left\{P_{k+1}(0), E(k+1)\right\}, \\
& E(n)=\wp .
\end{aligned}
$$

This dynamic program allows us to compute the expected payoff when following the optimal strategy (which turns out to be simply $E(0)$ ) in linear time $\mathcal{O}(n)$, even if we do not actually know which this optimal strategy is.

In the same setting, we can consider the (usual) situation in which the process is never optimal when $X_{k}=0$ (recall that $X_{k}$ are Bernoulli random variables), or we are not allowed to stop in that event. This can be modeled setting $P_{k}(0)=-\infty$. With this condition, the previous recurrence becomes, for $k \in\{1, \ldots, n-1\}$ :

$$
\begin{aligned}
& E(k)=p_{k+1} \max \left\{P_{k+1}(1), E(k+1)\right\}+\left(1-p_{k+1}\right) E(k+1), \\
& E(n)=\wp .
\end{aligned}
$$

Defining the optimal stopping set $\mathbf{O}$ as

$$
\mathbf{O}=\left\{k: P_{k}(1) \geq E(k)\right\}
$$

the optimal strategy in this case consists in stopping whenever $k \in \mathbf{O}$ and $X_{k}=1$. The expected payoff following this strategy is precisely $E(0)$.

If the optimal stopping set turns out to be of the form $\mathbf{O}=\{\kappa+1, \ldots, n\}$, then the number $\kappa$ is called the optimal stopping threshold and the strategy that consists in stopping at step $\bar{k}$, with $\bar{k}=\min \left\{k: k \in \mathbf{O}, X_{k}=1\right\}$, is optimal. It is called the optimal threshold strategy.

Of course, in any problem, we may always decide to follow a threshold strategy using an arbitrary stopping threshold $k$ (not necessarily optimal). If we denote by $\bar{E}(k)$ the expected payoff obtained when following such a strategy, a recursive argument shows that for any such threshold $k \in\{1, \ldots, n-1\}$ :

$$
\begin{aligned}
& \bar{E}(k)=p_{k+1} P_{k+1}(1)+\left(1-p_{k+1}\right) \bar{E}(k+1), \\
& \bar{E}(n)=\wp .
\end{aligned}
$$

Obviously, $\bar{E}(\kappa)=\mathcal{P}$ is the maximum expected payoff using a threshold strategy.
Insofar we have assumed that the number $n$ of events is fixed, but it can be set as a parameter. For any $n$, we may consider an optimal stopping problem defined by mutually independent Bernoulli random variables $\left\{X_{i}^{(n)}\right\}_{i=1}^{n}$ and payoff functions $\left\{P_{i}^{(n)}\right\}_{i=1}^{n}$. Thus, if we assume that the optimal strategy for each $n$ is of the threshold type, we will have a sequence of recursive functions $\left\{\bar{E}_{n}\right\}$ representing, for each $n$, the expected payment using the threshold $k \in\{1, \ldots, n-1\}$ :

$$
\begin{align*}
& \bar{E}_{n}(k)=p_{k+1}^{(n)} P_{k+1}^{(n)}(1)+\left(1-p_{k+1}^{(n)}\right) \bar{E}_{n}(k+1),  \tag{1}\\
& \bar{E}_{n}(n)=\wp_{n}
\end{align*}
$$

Each of these problems will have an optimal stopping threshold $\kappa_{n}$, and an expected payoff $\bar{E}_{n}\left(\kappa_{n}\right)=\mathcal{P}_{n}$ using the corresponding optimal threshold strategy. A natural problem is thus to study the asymptotic behavior of these values as $n$ tends to infinity.

We shall compute $\lim _{n} \frac{\kappa_{n}}{n}$ and $\lim _{n} \mathcal{P}_{n}$ by means of differential equations, as we proceed to explain.

### 1.2 From Discrete to Continuous

In many cases, the optimal stopping threshold $\kappa_{n}$ happens to be asymptotically of the form $\kappa_{n} \sim n \theta$ for some $\theta \in[0,1]$. Recall that $\kappa_{n}$ is, by definition, the value for which the function $\bar{E}_{n}$ reaches its maximum. The computation of $\theta=\lim _{n} \frac{\kappa_{n}}{n}$ can be achieved, under adequate conditions, by means of the sequence of functions $\left\{f_{n}\right\}$, with $f_{n}:[0,1] \rightarrow \mathbb{R}$ defined by

$$
f_{n}(x)=\bar{E}_{n}(\lfloor n x\rfloor) .
$$

If, for example, $f_{n}(x)$ converges uniformly to a continuous function $f \in C[0,1]$ with a single global maximum $\theta$, then we have shown that [2]:

$$
\lim _{n} \frac{\kappa_{n}}{n}=\theta, \quad \lim _{n} \mathcal{P}_{n}=f(\theta)
$$

The uniform convergence of the sequence $f_{n}(x)$ to a continuous function is an issue which can often be heuristically ascertained, but whose proof needs not be straightforward at all. In [15], we were able to prove the following result, when $\bar{E}_{n}(k)$ satisfies a recurrence relation similar to (1):

Theorem 1 Consider a sequence of functions $\left\{F_{n}\right\}$ with $F_{n}:[0, n] \cap \mathbb{Z} \rightarrow \mathbb{R}$ defined recursively, for $k \in\{1, \ldots, n-1\}$, by the conditions:

$$
F_{n}(k)=G_{n}(k)+H_{n}(k) F_{n}(k+1) \text { and } F_{n}(n)=\mu .
$$

Let $f_{n}(x):=F_{n}(\lfloor n x\rfloor), h_{n}(x):=n\left(1-H_{n}(\lfloor n x\rfloor)\right)$ and $g_{n}(x):=n G_{n}(\lfloor n x\rfloor)$. If both $h_{n}(x)$ and $g_{n}(x)$ converge in $(0,1)$ and uniformly in $\left[\varepsilon, \varepsilon^{\prime}\right]$ for all $0<\varepsilon<\varepsilon^{\prime}<1$ to continuous functions in $(0,1), h(x)$ and $g(x)$, respectively, and $f_{n}(x) \rightarrow f(x)$ uniformly in $[0,1]$ with $f \in C[0,1]$, then $f(1)=\mu$ and $f$ satisfies the following differential equation in $(0,1)$

$$
f^{\prime}(x)=f(x) h(x)-g(x) .
$$

This is in fact a very useful result [4, 15], but the important issue about the uniform convergence remains. The aim of this paper is to overcome this complication by showing how, under certain conditions on $F_{n}(k), G_{n}(k)$ and $H_{n}(k)$ in the theorem above, uniform convergence is guaranteed and the functions $f(x), g(x), h(x)$ satisfy the differential equation of the statement. We demonstrate the power of our result by revisiting a number of well-known problems, as well as addressing some new ones, and applying it to them.

Notice, however, that our asymptotic study is, in no way (or, at least as far as we understand it), a translation of the initial discrete and finite-time Markov chain to a continuous-time stochastic process; what we do is transform the stochastic problem (finding an optimal stopping time) into a problem of difference equations, by means of dynamic programming, and only at this point do we use the approximation given by differential calculus in order to find an asymptotic solution to the dynamic program.

### 1.3 Previous Art and Structure of this Work

Precedents to this work are Shokin and Yanenko's works on difference equations and their differential equations equivalents [29, 30]. Our approach to the optimal stopping problem using dynamic programming and differential equations can be already seen in Mucci's works [20, 21], applied also to versions of the best choice problem; finally, using differential equations to study variants of the secretary problem has numerous precedents $[6-8,12,13,19,28,33]$. This is not surprising, given the relationship between difference and differential equations. The importance of the present work lies in providing a systematic methodology for the variants of the secretary problem we have found in the literature, and for optimal stopping problems of similar nature. Certainly, the technique is also applicable to a great variety of sequences of recurring functions.

Section 2 is dedicated to the main result. The long Sect. 3 is devoted to applying our methodology to several variants of the secretary problem, all of them well known, in a unified way: the original secretary problem [14, 18], the postdoc variant [2,32, 36], the best-or-worst version [2, 3], the secretary problem with uncertain employment [31], the secretary problem with interview cost [6], the win-lose-or-draw marriage problem [11], the duration problem [10], the multicriteria secretary problem [17], and the secretary problem with a random number of applicants [23, 25]. Section 4 also includes applications of the new methodology, but now to other problems created ad hoc such as lotteries with increasing prize, the secretary problem with wildcard, the secretary problem with random interruption of the interviews, and the secretary problem with penalty if the second best is selected. Finally, in Sect. 5 we present and motivate two lines of continuation of this research: on one side, stopping problems whose optimal strategy involves several thresholds and, on the other, sequences of recurrent functions $F_{n}:\{0, \ldots, n\} \longrightarrow \mathbb{R}$ for which the sequence $f_{n}(x):=F(\lfloor n x\rfloor)$ does not converge uniformly in $[0,1]$, but does so punctually in $(0,1)$.

## 2 The Main Result

This section is devoted to proving our main result. In forthcoming sections, we will use it to establish a novel methodology for determining the asymptotic optimal threshold and the asymptotic probability of success in problems for which the optimal strategy is a threshold strategy. As we already mentioned, the underlying ideas were present in [15]. The following two technical lemmas are easy but helpful.

Lemma 1 Let $f:[0,1] \longrightarrow \mathbb{R}$ be a continuous function and, for every $n$, let $\widetilde{f}_{n}(x)=$ $f\left(\frac{\lfloor n x\rfloor}{n}\right):[0,1] \longrightarrow \mathbb{R}$. Then, the sequence of functions $\left\{\tilde{f}_{n}\right\}$ converges uniformly to $f$ on $[0,1]$.

Proof Since $[0,1]$ is compact, $f$ is uniformly continuous in $[0,1]$. For every $x \in[0,1]$,

$$
0 \leq\left|\frac{\lfloor n x\rfloor}{n}-x\right|<\frac{1}{n},
$$

so the uniform continuity of $f$ in $[0,1]$ gives the result.
Lemma 2 Let $\left\{S_{n}\right\}$ be a sequence of functions $S_{n}:\{0, \ldots, n\} \longrightarrow \mathbb{R}$ recursively defined by:

$$
\begin{aligned}
& S_{n}(n)=a_{n}, \\
& S_{n}(n-1)=b_{n}, \\
& S_{n}(k)=T_{n}(k)+U_{n}(k) S_{n}(k+1), \text { for } 1 \leq k \leq n-2, \\
& S_{n}(0)=c_{n},
\end{aligned}
$$

for some $a_{n}, b_{n}, c_{n} \in \mathbb{R}$, and functions $T_{n}, U_{n}:\{0, \ldots, n\} \longrightarrow \mathbb{R}$. For $n \in \mathbb{N}$, define $s_{n}:[0,1] \longrightarrow \mathbb{R}$ by $s_{n}(x)=S_{n}(\lfloor n x\rfloor)$, and $t_{n}=\sum_{k=1}^{n-2}\left|T_{n}(k)\right|$.

If $\lim _{n} a_{n}=\lim _{n} b_{n}=\lim c_{n}=\lim _{n} t_{n}=0$ and $\left|U_{n}(k)\right| \leq 1$, then the sequence of functions $\left\{s_{n}\right\}$ converges uniformly to 0 in $[0,1]$.

Proof By recurrence, for $k \in\{1, \ldots, n-2\}$, we have

$$
S_{n}(k)=b_{n} \prod_{i=2}^{n-k} U_{n}(n-i)+\sum_{i=2}^{n-k}\left(\prod_{j=i+1}^{n-k} U_{n}(n-j)\right) T_{n}(n-i) .
$$

Taking into account that $0 \leq\lfloor n x\rfloor \leq n$ for $x \in[0,1]$, we get

$$
\left|s_{n}(x)\right|=\left|S_{n}(\lfloor n x\rfloor)\right| \leq\left|a_{n}\right|+\left|b_{n}\right|+\left|c_{n}\right|+t_{n},
$$

and the result follows from Lemma 1.
Remark 1 Notice that, even removing the conditions $\lim _{n} a_{n}=0$ and $\lim _{n} c_{n}=0$ in Lemma 2, we can still prove that $\lim _{n} S_{n}(k)=0$ for every $1 \leq k \leq n$. This also remains true if we furthermore replace the condition $\lim _{n} t_{n}=0$ by the weaker condition $\lim _{n} T_{n}(k)=0$ for every $1 \leq k \leq n$. Thus, whatever $a_{n}$ and $c_{n}$ are, the sequence $s_{n}(x)$ converges uniformly to 0 in $[\epsilon, 1-\epsilon]$ for any $\epsilon>0$.

We can now prove our main result
Theorem 2 Let $\mu \in \mathbb{R}$ be a constant real number and $\left\{F_{n}\right\}$ a sequence of functions $F_{n}:\{0, \ldots, n\} \longrightarrow \mathbb{R}$ recursively defined by

$$
\begin{aligned}
& F_{n}(n)=\mu, \\
& F_{n}(k)=G_{n}(k)+H_{n}(k) F_{n}(k+1), 0 \leq k \leq n-1,
\end{aligned}
$$

for some functions $G_{n}, H_{n}:\{0, \ldots, n\} \longrightarrow \mathbb{R}$.
For every $n \in \mathbb{N}$, let $f_{n}, g_{n}, h_{n}:[0,1] \longrightarrow \mathbb{R}$ be the functions $f_{n}(x)=F_{n}(\lfloor n x\rfloor)$, $h_{n}(x)=n\left(1-H_{n}(\lfloor n x\rfloor)\right)$, and $g_{n}(x)=n G_{n}(\lfloor n x\rfloor)$, respectively. Assume the following conditions hold:
(1) $\left|H_{n}(k)\right| \leq 1$,
(2) $\lim _{n}\left(G_{n}(n-1)+\mu H_{n}(n-1)\right)=\mu$,
(3) There exist $h, g \in C^{1}(0,1)$ such that the differential equation $y^{\prime}=y h-g$ admits a solution $f \in C[0,1]$ with:
(i) $f(1)=\mu$,
(ii) $\lim _{n}\left(G_{n}(0)+f(0) H_{n}(0)\right)=f(0)$,
(iii) $\lim _{n} \frac{1}{n} \sum_{k=1}^{n-2}\left|V_{n}(k)\right|=0$, where

$$
V_{n}(k)=\left(g_{n}\left(\frac{k}{n}\right)-g\left(\frac{k+1}{n}\right)\right)-f\left(\frac{k+1}{n}\right)\left(h_{n}\left(\frac{k}{n}\right)-h\left(\frac{k+1}{n}\right)\right),
$$

(iv) $\lim _{n} \sum_{k=1}^{n-2} \frac{M_{n}(k)}{n^{2}}=0$, where $M_{n}(k)$ is given by

$$
M_{n}(k)=\max \left\{\left|f^{\prime \prime}(x)\right|: x \in[k / n,(k+1) / n]\right\} .
$$

Then, the sequence of functions $\left\{f_{n}\right\}$ converges uniformly to $f$ on $[0,1]$.
Proof By definition $f \in C^{2}(0,1)$, so that Taylor's theorem ensures that for each $k \in\{1, \ldots, n-2\}$, there exists $c_{n}(k) \in(k / n,(k+1) / n)$ such that:

$$
f\left(\frac{k}{n}\right)=f\left(\frac{k+1}{n}\right)-\frac{1}{n} f^{\prime}\left(\frac{k+1}{n}\right)+\frac{1}{2 n^{2}} f^{\prime \prime}\left(c_{n}(k)\right) .
$$

On the other hand, since $f$ satisfies the differential equation $y^{\prime}=y h-g$ in $(0,1)$, then for $k \in\{1, \ldots, n-2\}$ the above equality can be rewritten as
$f\left(\frac{k}{n}\right)=f\left(\frac{k+1}{n}\right)-\frac{1}{n}\left(f\left(\frac{k+1}{n}\right) h\left(\frac{k+1}{n}\right)-g\left(\frac{k+1}{n}\right)\right)+\frac{1}{2 n^{2}} f^{\prime \prime}\left(c_{n}(k)\right)$.
Define, for each $n$, the function $S_{n}:\{0, \ldots, n\} \longrightarrow \mathbb{R}$ as $S_{n}(k)=F_{n}(k)-f\left(\frac{k}{n}\right)$. Certainly, the following equalities hold:
$S_{n}(n)=F_{n}(n)-f(1)=0$,
$S_{n}(n-1)=F_{n}(n-1)-f\left(\frac{n-1}{n}\right)=G_{n}(n-1)+\mu H_{n}(n-1)-f\left(\frac{n-1}{n}\right)$,
$S_{n}(k)=\left(\frac{1}{n} V_{n}(k)-\frac{1}{2 n^{2}} f^{\prime \prime}\left(c_{n}(k)\right)\right)+H_{n}(k+1) S_{n}(k+1)$,
$S_{n}(0)=F_{n}(0)-f(0)$.
In order to apply Lemma 2, we need to check that $\lim _{n} S_{n}(0)=0$. To do so, just observe that
$F_{n}(0)-f(0)=\left(G_{n}(0)+f(0) H_{n}(0)-f(0)\right)+H_{n}(0) S_{n}(1)+H_{n}(0)(f(1 / n)-f(0))$,
noting (recall Remark 1) that $\lim _{n} S_{n}(1)=0, H_{n}(0)$ is bounded, and $f \in C[0,1]$. Since the remaining hypothesis of Lemma 2 follows immediately from conditions (1)-(3), we conclude that $\left\{s_{n}\right\}$ converges to 0 uniformly in $[0,1]$.

Now, $f_{n}(x)=F_{n}(\lfloor n x\rfloor)=s_{n}(x)+f\left(\frac{\lfloor n x\rfloor}{n}\right)$. Since $f \in C[0,1]$, Lemma 1 implies that $f\left(\frac{\lfloor n x\rfloor}{n}\right)$ converges uniformly to $f$ on $[0,1]$ and the result follows.

Remark 2 As suggested by above the expression for $V_{n}(k)$, the most readily available candidates for $g$ and $h$ are the functions defined as the (pointwise) limits of the sequences $\left\{g_{n}\right\}$ and $\left\{h_{n}\right\}$. Namely,

$$
\begin{aligned}
& g(x):=\lim _{n} g_{n}(x)=\lim _{n} n G_{n}(\lfloor n x\rfloor), \\
& h(x):=\lim _{n} h_{n}(x)=\lim _{n} n\left(1-H_{n}(\lfloor n x\rfloor)\right) .
\end{aligned}
$$

Note that this construction may not lead to $g, h \in C^{1}(0,1)$. However, the latter property will hold in most of the forthcoming examples.

## 3 Application to Known Problems

In this section, we are going to apply Theorem 2 to a collection of some well-known problems in order to illustrate the usefulness of our result and to show how all those problems can be dealt with in a systematic way using our technique. Recall from Introduction that $n$ is the number of independent events (sequential choices), $X_{i}$ are mutually independent Bernoulli random variables (whose $p_{i}$ are possibly different), $\mathcal{P}_{n}$ denotes the expected payoff under the optimal threshold strategy and $\kappa_{n}$ is the optimal stopping threshold. In all cases, there is a sequence of functions $\left\{F_{n}\right\}$ with $F_{n}:\{0, \ldots, n\} \longrightarrow \mathbb{R}$, defined recursively as:

$$
\begin{aligned}
& F_{n}(n)=\mu, \\
& F_{n}(k)=G_{n}(k)+H_{n}(k) F_{n}(k+1), \text { for } 0 \leq k \leq n-1,
\end{aligned}
$$

where $G_{n}(k)=p_{k+1}^{(n)} P_{k+1}^{(n)}(1)$ and $H_{n}(k)=1-p_{k+1}^{(n)}$. The following two properties characterize $\kappa_{n}$ :
(1) It maximizes $F_{n}$, that is: $\mathcal{P}_{n}=F_{n}\left(\kappa_{n}\right)=\max \left\{F_{n}(k): 0 \leq k \leq n\right\}$, and
(2) It is the largest value for which it is preferable to continue rather than to stop:

$$
F_{n}\left(\kappa_{n}\right)>P_{\kappa_{n}}^{(n)}(1), \text { and } F_{n}\left(\kappa_{n}+i\right) \leq P_{n+i}^{(n)}(1) \text { for } 1 \leq i \leq n-\kappa_{n} .
$$

These two properties allow us to apply the following two technical results to perform the desired asymptotic analysis.

Proposition 1 Let $F_{n}:\{0, \ldots, n\} \longrightarrow \mathbb{R}$ be a sequence of functions and $\mathcal{M}(n)$ an argument for which $F_{n}$ is maximum. Define $\left\{f_{n}\right\}_{n \in \mathbb{N}}$ as $f_{n}(x):=F_{n}(\lfloor n x\rfloor)$, and
assume that $\left\{f_{n}\right\}$ converges uniformly in $[0,1]$ to $f \in C[0,1]$ having a single global maximum $\theta$ in $[0,1]$. Then,
(i) $\lim _{n} \mathcal{M}(n) / n=\theta$,
(ii) $\lim _{n} F_{n}(\mathcal{M}(n))=f(\theta)$.

## Proof See [2].

Proposition 2 Let $\left\{F_{n}, Q_{n}\right\}_{n \in \mathbb{N}}$ be two sequences of real functions defined in $\{0, \ldots, n\}$, and let $\mathcal{N}(n) \in\{0, \ldots, n-1\}$ be such that

$$
\begin{aligned}
Q_{n}(\mathcal{N}(n)) & <F_{n}(\mathcal{N}(n)), \\
Q_{n}(\mathcal{N}(n)+i) & \geq F_{n}(\mathcal{N}(n)+i) \text { for all } i=1, \ldots, n-\mathcal{N}(n) .
\end{aligned}
$$

Assume that the sequences of functions $\left\{f_{n}\right\}_{n \in \mathbb{N}}$ and $\left\{q_{n}\right\}_{n \in \mathbb{N}}$ defined by $f_{n}(x)=$ $F_{n}(\lfloor n x\rfloor)$ and $q_{n}(x)=Q_{n}(\lfloor n x\rfloor)$ for $x \in[0,1]$ converge uniformly in $[0,1]$ to continuous functions $f$ and $q$ (respectively), and assume there is a unique $\theta \in(0,1]$ such that $q(x)-f(x)$ changes sign around $\theta$. Then, $\lim _{n} \mathcal{N}(n) / n=\theta$.

Proof By the uniform continuity, if there is such $\theta$, then it is unique under the conditions on $Q_{n}$ and $F_{n}$. Let $\epsilon>0$ be such that $q(x)<f(x)$ for $x \in[\theta-\epsilon, \theta)$ and $q(x)>f(x)$ for $x \in(\theta, \theta+\epsilon]$. Define the new sequences

$$
\bar{Q}_{n}(k)= \begin{cases}Q_{n}(\mathcal{N}(n)-\lfloor\epsilon n\rfloor) & \text { if } k<\mathcal{N}(n)-\lfloor\epsilon n\rfloor \\ Q_{n}(k) & \text { if } \mathcal{N}(n)-\lfloor\epsilon n\rfloor \leq k \leq \mathcal{N}(n)+\lfloor\epsilon n\rfloor \\ Q_{n}(\mathcal{N}(n)+\lfloor\epsilon n\rfloor) & \text { if } k>\mathcal{N}(n)+\lfloor\epsilon n\rfloor\end{cases}
$$

and

$$
\bar{F}_{n}(k)= \begin{cases}F_{n}(\mathcal{N}(n)-\lfloor\epsilon n\rfloor) & \text { if } k<\mathcal{N}(n)-\lfloor\epsilon n\rfloor \\ F_{n}(k) & \text { if } \mathcal{N}(n)-\lfloor\epsilon n\rfloor \leq k \leq \mathcal{N}(n)+\lfloor\epsilon n\rfloor \\ F_{n}(\mathcal{N}(n)+\lfloor\epsilon n\rfloor) & \text { if } k>\mathcal{N}(n)+\lfloor\epsilon n\rfloor\end{cases}
$$

These sequences converge uniformly to $q(x), f(x)$ for $x \in[\theta-\epsilon, \theta+\epsilon]$ and to the values $q(\theta-\epsilon), f(\theta-\epsilon)$, (and $q(\theta+\epsilon), f(\theta+\epsilon))$ for $x \leq \theta-\epsilon,($ and $x \geq \theta+\epsilon)$, respectively. By the continuity of $q(x)$ and $f(x)$, the function defined in [0, 1] by $h(x)=1-(\underline{q}(x)-f(x))^{2}$ has a single maximum at $\theta$. The sequence of functions $H_{n}=\left\{1-\left(\bar{Q}_{n}-\bar{F}_{n}\right)^{2}\right\}$ converges uniformly to $h(x)$ in $[0,1]$. The result follows now from Proposition 1.

In what follows, each problem is succinctly stated and we will make extensive use of Theorem 2, and Propositions 1 and 2 . The required conditions are stated without explanation when they are easy to verify.

### 3.1 The Classical Secretary Problem

An employer is willing to hire the best one of $n$ candidates, who can be ranked somehow. They are interviewed one by one in random order and a decision about each particular candidate has to be made immediately after the interview, taking into account that, once rejected, a candidate cannot be called back. During the interview, the employer ranks the candidate among all the preceding ones, using a strict order, but is unaware of the rank of the yet unseen candidates. The goal is to determine the optimal strategy that maximizes the probability of successfully selecting the best candidate.

This problem is an optimal stopping one with a threshold optimal strategy [5, 9, $14,18]$ that consists in choosing the first maximal candidate interviewed after the optimal threshold. Using the notation and terminology from Sect. $1, X_{k}^{(n)}=1$ if and only if the $k$-th candidate is better than all the previous ones; so $p_{k}^{(n)}=\frac{1}{k}$, and the payoff function is $P_{k}^{(n)}(1)=\frac{k}{n}$, since $\frac{k}{n}$ is precisely the probability of success if we choose the $k$-th candidate provided it is maximal at that step. The expected payoff using a threshold strategy (with threshold $k$ ) is equal to the probability of successfully choosing the best candidate using such strategy. Thus, if we denote this probability by $F_{n}(k)$, it follows from (1) that the functions $F_{n}(k)$ satisfy the following recurrence relation for $k \in\{1, \ldots, n-1\}$ :

$$
\begin{aligned}
& F_{n}(k)=\frac{1}{n}+\frac{k}{k+1} F_{n}(k+1), \\
& F_{n}(n)=0
\end{aligned}
$$

and the objective is to maximize this probability.
With the notation of Theorem 2, we have that

$$
\mu=0, G_{n}(k)=\frac{1}{n}, \text { and } H_{n}(k)=\frac{k}{k+1} .
$$

so that

$$
\begin{aligned}
& g_{n}(x)=n G_{n}(\lfloor n x\rfloor)=1 \\
& h_{n}(x)=n\left(1-H_{n}(\lfloor n x\rfloor)\right)=\frac{n}{\lfloor n x\rfloor+1},
\end{aligned}
$$

and taking into account Remark 2, we can consider

$$
\begin{aligned}
& g(x)=\lim _{n} g_{n}(x)=1 \\
& h(x)=\lim _{n} h_{n}(x)=\frac{1}{x}
\end{aligned}
$$

Table 1 Data for the postdoc variant

| $\mu$ | $G_{n}(k)$ | $g_{n}(x)$ | $g(x)$ | $H_{n}(k)$ | $h_{n}(x)$ | $h(x)$ |
| :--- | :--- | :--- | :--- | :---: | :--- | :---: |
| 0 | $\frac{k}{n(n-1)}$ | $\frac{\lfloor n x\rfloor}{n-1}$ | $x$ | $\frac{k}{k+1}$ | $\frac{n}{\lfloor n x\rfloor+1}$ | $\frac{1}{x}$ |

Thus, $f(x)$ is the solution of the Initial Value Problem (IVP from now on):

$$
\left\{\begin{array}{l}
y^{\prime}=\frac{y}{x}-1 \\
y(1)=0
\end{array}\right.
$$

which gives:

$$
f(x)=-x \log x
$$

The hypotheses of Theorem 2 hold:

- Conditions (1), (2), (3i) and (3ii) are straightforward.
- Condition (3iii) holds because $V_{n}(k)=0$.
- Condition (3iv) follows because $M_{n}(k)=n / k$, as $\left|f^{\prime \prime}(x)\right|=1 / x$ is decreasing.

Applying Theorem 2, $F_{n}(\lfloor n x\rfloor)$ converges uniformly to $f(x)=-x \log x$ in $[0,1]$. Hence, since $f(x)$ reaches its maximum at $x=e^{-1}$ and $f\left(e^{-1}\right)=e^{-1}$, Proposition 1 gives the well-known results:

$$
\lim _{n} \frac{\kappa_{n}}{n}=e^{-1}, \lim _{n} \mathcal{P}_{n}=e^{-1}
$$

### 3.2 The Postdoc Variant

This problem is essentially the previous one with the difference that the goal is to select the second best candidate. We know $[2,26,36]$ that the probability $F_{n}(k)$ of successfully choosing the second best candidate using a threshold strategy with threshold $k \in\{1, \ldots, n-1\}$ satisfies:

$$
\begin{aligned}
F_{n}(k) & =\frac{k}{n(n-1)}+\frac{k}{k+1} F_{n}(k+1), \\
F_{n}(n) & =0
\end{aligned}
$$

Thus, the relevant data are given in Table 1
The corresponding IVP is:

$$
\left\{\begin{array}{l}
y^{\prime}=\frac{y}{x}-x \\
y(1)=0
\end{array}\right.
$$

with solution:

$$
f(x)=x-x^{2} .
$$

Table 2 Data for the best-or-worst variant

| $\mu$ | $G_{n}(k)$ | $g_{n}(x)$ | $g(x)$ | $H_{n}(k)$ | $h_{n}(x)$ | $h(x)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 0 | $\frac{2}{n}$ | 2 | 2 | $\frac{k-1}{k+1}$ | $\frac{2 n}{\lfloor n x\rfloor+1}$ | $\frac{2}{x}$ |

In this example, as in most of the subsequent ones, conditions (1), (2), (3i), and (3ii) from Theorem 2 are again straightforward (in fact we will not mention them any more). Conditions (3iii) and (3iv) hold because:

$$
V_{n}(k)=\frac{k-n+1}{(n-1) n}, \quad M_{n}(k)=2 .
$$

By Theorem 2, the sequence $F_{n}(\lfloor n x\rfloor)$ converges uniformly to $f(x)$ in $[0,1]$. Since $f(x)$ reaches its maximum at $x=\frac{1}{2}$ and $f\left(\frac{1}{2}\right)=\frac{1}{4}$, we can apply Proposition 1 to get the well-known results [2, 26, 36]:

$$
\lim _{n} \frac{\kappa_{n}}{n}=\frac{1}{2}, \lim _{n} \mathcal{P}_{n}=\frac{1}{4} .
$$

### 3.3 The Best-or-Worst Variant

In this version, the aim is to select either the best or the worst candidate, and it is also an optimal stopping problem. The corresponding probabilities $F_{n}(k)$ of successfully choosing the best or worst candidate using a threshold strategy with threshold $k \in$ $\{1, \ldots, n-1\}$ satisfy [2]:

$$
\begin{aligned}
& F_{n}(k)=\frac{2}{n}+\frac{k-1}{k+1} F_{n}(k+1), \\
& F_{n}(n)=0 .
\end{aligned}
$$

The relevant data are given in Table 2:
The corresponding IVP is:

$$
\left\{\begin{array}{l}
y^{\prime}=\frac{2 y}{x}-2 \\
y(1)=0
\end{array}\right.
$$

whose solution is:

$$
f(x)=2 x-2 x^{2}
$$

Conditions (3iii) and (3iv) in Theorem 2 hold in this case because $V_{n}(k)=0$ and $M_{n}(k)=4$. As a consequence, $F_{n}(\lfloor n x\rfloor)$ converges uniformly to $f(x)$ in [0, 1]. Since $f(x)$ reaches its maximum at $x=\frac{1}{2}$ and $f\left(\frac{1}{2}\right)=\frac{1}{2}$, Proposition 1 gives the results from [2]:

Table 3 Data for the secretary problem with uncertain employment

| $\mu$ | $G_{n}(k)$ | $g_{n}(x)$ | $g(x)$ | $H_{n}(k)$ | $h_{n}(x)$ | $h(x)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 0 | $\frac{p}{n}$ | $p$ | $p$ | $\frac{k+1-p}{k+1}$ | $\frac{p n}{\lfloor n x\rfloor+1}$ | $\frac{p}{x}$ |

$$
\lim _{n} \frac{\kappa_{n}}{n}=\frac{1}{2}, \quad \lim _{n} \mathcal{P}_{n}=\frac{1}{2} .
$$

### 3.4 The Secretary Problem with Uncertain Employment

This variant [31] introduces the possibility that each candidate can be effectively hired only with certain fixed probability $0<p \leq 1$ (independent of the candidate). If a specific candidate cannot be hired, it cannot be chosen and the process must continue. Obviously, the case $p=1$ is the classical problem, while the case $p=0$ is absurd.

In this situation, $p_{k}^{(n)}=\frac{p}{k}$ and $P_{k}^{(n)}(1)=\frac{k}{n}$. Hence, the probabilities $F_{n}(k)$ satisfy the following recurrence relation for $k \in\{1, \ldots, n-1\}$ :

$$
\begin{aligned}
& F_{n}(k)=\frac{p}{n}+\left(1-\frac{p}{k+1}\right) F_{n}(k+1), \\
& F_{n}(n)=0
\end{aligned}
$$

Table 3 summarizes the relevant data (all the computations are straightforward). The corresponding IVP is:

$$
\left\{\begin{array}{l}
y^{\prime}=\frac{p y}{x}-p \\
y(1)=0
\end{array}\right.
$$

with solution:

$$
f(x)=\frac{p\left(x^{p}-x\right)}{1-p}
$$

Conditions (3iii) and (3iv) of Theorem 2 hold because $V_{n}(k)=0$ and $M_{n}(k)=$ $p^{2}\left(\frac{n}{k}\right)^{2-p}$. Thus, $F_{n}(\lfloor n x\rfloor)$ converges uniformly to $f(x)$ in $[0,1]$. The function $f(x)$ reaches its maximum at $x=p^{\frac{1}{1-p}}$, and $f\left(p^{\frac{1}{1-p}}\right)=p^{\frac{1}{1-p}}$, so that Proposition 1 provides the results from [31]:

$$
\lim _{n} \frac{\kappa_{n}}{n}=p^{\frac{1}{1-p}}, \quad \lim _{n} \mathcal{P}_{n}=p^{\frac{1}{1-p}}
$$

Observe that, as expected, if $p \rightarrow 1$, these values converge to the solution of the classical problem.

Table 4 Data for the secretary problem with interview cost

| $\mu$ | $G_{n}(k)$ | $g_{n}(x)$ | $g(x)$ | $H_{n}(k)$ | $h_{n}(x)$ | $h(x)$ |
| :--- | :--- | :--- | :--- | :---: | :--- | :---: |
| $-c$ | $\frac{1-c}{n}$ | $1-c$ | $1-c$ | $\frac{k}{k+1}$ | $\frac{n}{\lfloor n x\rfloor+1}$ | $\frac{1}{x}$ |

### 3.5 The Secretary Problem with Interview Cost

In this variant [6], a cost $\frac{c}{n}$ (with $0 \leq c<1$ ) for each observed candidate is introduced. (If $c=0$, the problem is the classical one.) The difference with the classical problem (cf. subsect. 3.1) is that, in this situation, $p_{k}^{(n)}=\frac{1}{k}$, the payoff function is $P_{k}^{(n)}(1)=$ $\frac{k}{n}(1-c)$ and $\mu=-c$. Thus, for $k \in\{1, \ldots, n-1\}$ :

$$
\begin{aligned}
& F_{n}(k)=\frac{1-c}{n}+\frac{k}{k+1} F_{n}(k+1), \\
& F_{n}(n)=-c
\end{aligned}
$$

Table 4 contains the relevant data.
The corresponding IVP is:

$$
\left\{\begin{array}{l}
y^{\prime}=\frac{y}{x}-(1-c) \\
y(1) \stackrel{y}{=}-c
\end{array}\right.
$$

with solution:

$$
f(x)=-c x+c x \log x-x \log x .
$$

In this case, $V_{n}(k)=0$ and $M_{n}(k)=\frac{(1-c) n}{k}$. Theorem 2 holds and $F_{n}(\lfloor n x\rfloor)$ converges uniformly to $f(x)$ in $[0,1]$. Since $f(x)$ reaches its maximum at $x=e^{\frac{1}{c-1}}$ and $f\left(e^{\frac{1}{c-1}}\right)=(1-c) e^{\frac{1}{c-1}}$, Proposition 1 gives the results from [6]:

$$
\lim _{n} \frac{\kappa_{n}}{n}=e^{\frac{1}{c-1}}, \lim _{n} \mathcal{P}_{n}=(1-c) e^{\frac{1}{c-1}}
$$

For $c=0$, we obviously recover the values for the classical problem.

### 3.6 The Win-Lose-or-Draw Secretary Problem

In this variant, there is a reward $\alpha$ when choosing the best candidate, a penalty $\beta$ when choosing a wrong one, and a different penalty $\gamma$ when choosing none. The original version of this variant is due to Sakaguchi [27] (as noted by Ferguson [11]), and it has $\alpha=\beta=1$, and $\gamma=0$.

Table 5 Data for the win-lose-or-draw secretary problem

| $\mu$ | $G_{n}(k)$ | $g_{n}(x)$ | $g(x)$ | $H_{n}(k)$ | $h_{n}(x)$ | $h(x)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $-\gamma$ | $\frac{(\alpha+\beta)(k+1)-\beta n}{(k+1) n}$ | $\frac{(\alpha+\beta)(\lfloor n x\rfloor+1)-\beta n}{\lfloor n x\rfloor+1}$ | $\alpha+\beta-\frac{\beta}{x}$ | $\frac{k}{k+1}$ | $\frac{n}{\lfloor n x\rfloor+1}$ | $\frac{1}{x}$ |

This problem has $p_{k}^{(n)}=\frac{1}{k}$, and the payoff function is, for $k \in\{1, \ldots, n\}$ :

$$
P_{k}^{(n)}(1)=\alpha \frac{k}{n}-\beta\left(1-\frac{k}{n}\right),
$$

so that the $F_{n}(k)$ are defined recursively, by the formulas (for $k \in\{1, \ldots, n-1\}$ ):

$$
\begin{aligned}
& F_{n}(k)=\frac{(\alpha+\beta)(k+1)-\beta n}{(k+1) n}+\frac{k}{k+1} F_{n}(k+1), \\
& F_{n}(n)=-\gamma
\end{aligned}
$$

Notice that if $\alpha=1-\gamma$ and $\beta=0$, we are in the previous case with $c=\gamma$. Also, if $\alpha=1$, and $\beta=\gamma=0$, we are in the classical secretary problem.

The relevant data are contained in Table 5.
The corresponding IVP is:

$$
\left\{\begin{array}{l}
y^{\prime}=\frac{y}{x}-\left(\alpha+\beta-\frac{\beta}{x}\right) \\
y(1)=-\gamma
\end{array}\right.
$$

whose solution is:

$$
f(x)=-(\alpha+\beta) x \log x+\beta(x-1)-\gamma x .
$$

Theorem 2 holds because $V_{n}(k)=0$ and $M_{n}(k)=\frac{(\alpha+\beta) n}{k}$. As a consequence, $F_{n}(\lfloor n x\rfloor)$ converges uniformly to $f(x)$ in $[0,1]$. Since $f(x)$ reaches its maximum at $x=e^{\frac{-\alpha-\gamma}{\alpha+\beta}}$, Proposition 1 gives

$$
\lim _{n} \frac{\kappa_{n}}{n}=e^{\frac{-\alpha-\gamma}{\alpha+\beta}}, \lim _{n} \mathcal{P}_{n}=f\left(e^{\frac{-\alpha-\gamma}{\alpha+\beta}}\right)
$$

For $\alpha=\beta=1$ and $\gamma=0$, we get the results given in [11]:

$$
\lim _{n} \frac{\kappa_{n}}{n}=\frac{1}{\sqrt{e}}=0.6065306 \ldots, \lim _{n} \mathcal{P}_{n}=\frac{2}{\sqrt{e}}-1=0.2130613 \ldots
$$

### 3.7 The Best Choice Duration Problem

This variant specifies a reward of $\frac{n+1-k}{n}$ when choosing the best candidate at step $k$ (notice that the reward decreases with $k$ ), so that there is an incentive to make the

Table 6 Data for the best choice duration problem

| $\mu$ | $G_{n}(k)$ | $g_{n}(x)$ | $g(x)$ | $H_{n}(k)$ | $h_{n}(x)$ | $h(x)$ |
| :--- | :--- | :--- | :--- | :---: | :--- | :--- |
| 0 | $\frac{n-k}{n^{2}}$ | $\frac{n-\lfloor n x\rfloor}{n}$ | $1-x$ | $\frac{k}{k+1}$ | $\frac{n}{\lfloor n x\rfloor+1}$ | $\frac{1}{x}$ |

correct choice as soon as possible. We refer to [10] and [24] for previous studies on this problem.

Setting $p_{k}^{(n)}=\frac{1}{k}$, the payoff function $P_{k}^{(n)}$ is, for $k \in\{1, \ldots, n\}$

$$
P_{k}^{(n)}(1)=\frac{k(n+1-k)}{n^{2}},
$$

so that $F_{n}(k)$ is given, for $k \in\{1, \ldots, n-1\}$, by:

$$
\begin{aligned}
& F_{n}(k)=\frac{n-k}{n^{2}}+\frac{k}{k+1} F_{n}(k+1), \\
& F_{n}(n)=0
\end{aligned}
$$

Table 6 includes the summary of the relevant information.
The IVP for this variant is:

$$
\left\{\begin{array}{l}
y^{\prime}=\frac{y}{x}-(1-x) \\
y(1)=0
\end{array}\right.
$$

with solution:

$$
f(x)=x^{2}-x-x \log x
$$

In this case, $V_{n}(k)=\frac{1}{n}$ and $M_{n}(k) \leq 2+\frac{n}{k}$, so that all the hypotheses from Theorem 2 hold. Thus, $F_{n}(\lfloor n x\rfloor)$ converges uniformly to $f(x)$ in $[0,1]$. The maximum of $f(x)$ is reached at $x=\vartheta=-\frac{1}{2} W\left(-2 e^{-2}\right)$ with $f(\vartheta)=\vartheta-\vartheta^{2}$, where $W$ is the Lambert $W$ function [22, 38]. Proposition 1 gives the known results [10, 24], but notice that both references print the first value as $0.23 \ldots$ (missing the hundredths digit 0):

$$
\lim _{n} \frac{\kappa_{n}}{n}=\vartheta=0.2031878 \ldots, \quad \lim _{n} \mathcal{P}_{n}=f(\vartheta)=0.1619025 \ldots
$$

### 3.8 A Simplified Multicriteria Secretary Problem

In this case, the $n$ candidates are ranked across $m \geq 1$ independent attributes ( $m=1$ is the just classical case), and the aim is to choose a candidate which is the best in one of the attributes. When a candidate is chosen, it is specified in which attribute it is considered to be the best. This is a simplification of the original variant [17], in

Table 7 Data for the multicriteria secretary problem
$\left.\begin{array}{llllll}\hline \mu & G_{n}(k) & g_{n}(x) & g(x) & H_{n}(k) & h_{n}(x) \\ \hline 0 & \left(1-\left(\frac{k}{k+1}\right)^{m}\right) \frac{k+1}{n} & (\lfloor n x\rfloor+1)\left(1-\left(\frac{\lfloor n x\rfloor}{\lfloor n x\rfloor+1}\right)^{m}\right) & m & \left(\frac{k}{k+1}\right)^{m} & n\left(1-\left(\frac{\lfloor n x\rfloor}{\lfloor n x\rfloor+1}\right)^{m}\right)\end{array}\right) \frac{m(x)}{x}$.
which the attribute does not have to be specified. This simplification can be seen to be asymptotically negligible, but we do not get into details.

In this case, for $k \in\{1, \ldots, n\}$, we have $p_{k}^{(n)}=1-\left(\frac{k-1}{k}\right)^{m}$, the payoff function is $P_{k}^{(n)}(1)=\frac{k}{n}$ and $F_{n}(k)$ is given, for $k \in\{1, \ldots, n-1\}$, by:

$$
\begin{aligned}
& F_{n}(k)=\left(1-\left(\frac{k}{k+1}\right)^{m}\right) \frac{k+1}{n}+\left(\frac{k}{k+1}\right)^{m} F_{n}(k+1), \\
& F_{n}(n)=0 .
\end{aligned}
$$

The relevant information is summarized in Table 7.
The corresponding IVP is:

$$
\left\{\begin{array}{l}
y^{\prime}=\frac{m y}{x}-m \\
y(1)=0
\end{array}\right.
$$

whose solution for $m>1$ is (the case $m=1$ should be addressed separately, but it is just the classical case):

$$
f(x)=-\frac{m\left(x^{m}-x\right)}{m-1}
$$

In this problem,

$$
V_{n}(k)=\frac{\left(k^{m}(k+1)^{1-m}-k+m-1\right)\left(-m n\left(\frac{k+1}{n}\right)^{m}+k+1\right)}{(k+1)(m-1)},
$$

so it holds that $\left|V_{n}(k)\right|<m / k$, whereas

$$
\left|f^{\prime \prime}(x)\right|=m^{2} x^{m-2} \leq m^{2}
$$

which give conditions (3iii) and (3iv) of Theorem 2. Thus, $F_{n}(\lfloor n x\rfloor)$ converges uniformly to $f(x)$ in $[0,1]$. The function $f(x)$ reaches its maximum at $x=m^{\frac{1}{1-m}}$ and $f\left(m^{\frac{1}{1-m}}\right)=m^{\frac{1}{1-m}}$, so Proposition 1 gives the results from [17]:

$$
\lim _{n} \frac{\kappa_{n}}{n}=m^{\frac{1}{1-m}}, \lim _{n} \mathcal{P}_{n}=m^{\frac{1}{1-m}}
$$

Table 8 Data for random secretary problem

| $\mu$ | $G_{n}(k)$ | $g_{n}(x)$ | $g(x)$ | $H_{n}(k)$ | $h_{n}(x)$ | $h(x)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 0 | $\frac{\mathfrak{M}_{n}(k) P_{n}^{A}(k+1)}{k+1}$ | $\frac{\mathfrak{M}_{n}(\lfloor n x\rfloor) P_{n}^{A}(\lfloor n x\rfloor+1)}{\lfloor n x\rfloor+1}$ | $\frac{\log (x)}{x-1}$ | $\frac{\mathfrak{M}_{n}(k) k}{k+1}$ | $n\left(1-\frac{\mathfrak{M}_{n}(\lfloor n x\rfloor)\lfloor n x\rfloor}{\lfloor n x\rfloor+1}\right)$ | $\frac{1}{x-x^{2}}$ |

### 3.9 The Secretary Problem with a Random Number of Applicants

We now depart slightly from the classical setting by letting $N$ (the number of candidates) be a random variable uniform over $\{1, \ldots, n\}$, as in $[11,23,25]$. Notice that Tamaki $[34,35]$ has dealt with different non-uniform distributions of this variable.

First, for $k \in\{1, \ldots, n\}$, let $\mathfrak{M}_{n}(k)$ be the probability that, when rejecting a candidate in the $k$-th interview, there are still more available candidates. Also, let $P_{n}^{A}(k)$ be the probability of success when choosing, in the $k$-th interview, a candidate which is better than all the previous ones. Then, the following equalities hold:

- $\mathfrak{M}_{n}(0)=1$, and for $k>0$ :

$$
\mathfrak{M}_{n}(k)=\frac{n-k}{n-k+1},
$$

- Using the well-known digamma function $\psi$,

$$
P_{n}^{A}(k)=\frac{1}{n-k+1} \sum_{i=k}^{n} \frac{k}{i}=\frac{k(\psi(n+1)-\psi(k))}{n-k+1}
$$

On the other hand, let $F_{n}(k)$ be the probability of success when rejecting the $k$-th candidate and choosing, later on, the one which is better than all the previous ones. That is, the probability of success using the threshold strategy $k$ assuming that there are at least $k$ candidates. The following recurrence relations hold for $k \in\{1, \ldots, n-1\}$ :

$$
\begin{aligned}
& F_{n}(k)=\mathfrak{M}_{n}(k) \frac{1}{k+1} P_{n}^{A}(k+1)+\mathfrak{M}_{n}(k) \frac{k}{k+1} F_{n}(k+1), \\
& F_{n}(n)=0 .
\end{aligned}
$$

Finally, the prior probability of there being at least $k$ candidates (or what is the same, the probability that the $k$-th interview can be reached) is $L_{n}(k)=\frac{n-k+1}{n}$. As a consequence, the probability of success using the threshold $k$ is given by

$$
P_{n}(k)=L_{n}(k) F_{n}(k) .
$$

Obviously, $L_{n}(\lfloor n x\rfloor)$ converges uniformly to the function $1-x$ in the interval $[0,1]$, so we just need to study the uniform convergence of $F_{n}(\lfloor n x\rfloor)$.

To do so, the relevant data are summarized in Table 8.

The corresponding IVP is:

$$
\left\{\begin{array}{l}
y^{\prime}=\frac{y}{x-x^{2}}-\frac{\log (x)}{x-1} \\
y(1)=0
\end{array}\right.
$$

Note that this differential equation is singular at the initial condition $x=1, y=0$. From a formal point of view, the function

$$
f(x)=-\frac{x \log ^{2}(x)}{2(x-1)}, \quad f(0)=f(1)=0
$$

satisfies the differential equation in $(0,1)$ and is in fact continuous in $[0,1]$. Hence, we need to verify that the conditions of Theorem 2 hold for it. Conditions (3i) and (3ii) are obvious. Regarding condition (3iii), we observe that

$$
V_{n}(k)=\frac{k n(n-k)\left(H_{n}-H_{k-1}\right)}{(k+1)(-k+n+1)^{2}}-\frac{n(k+n+1) \log ^{2}\left(\frac{k+1}{n}\right)}{2(k-n-1)(k-n+1)^{2}}-\frac{n \log \left(\frac{k+1}{n}\right)}{k-n+1}<\frac{1}{k},
$$

while for condition (3iv), from

$$
f^{\prime \prime}(x)=\frac{(x-\log (x)-1)(-x+x \log (x)+1)}{(x-1)^{3} x}
$$

follows that:

$$
M_{n}(k)=\left|f^{\prime \prime}\left(\frac{k+1}{n}\right)\right| \leq \frac{n}{k} .
$$

As a consequence, $F_{n}(\lfloor n x\rfloor)$ converges uniformly to $f(x)$ on $[0,1]$ and, uniformly in $[0,1]$, we have that

$$
\lim _{n} P_{n}(\lfloor n x\rfloor)=\lim _{n} L_{n}(\lfloor n x\rfloor) \lim _{n} F_{n}(\lfloor n x\rfloor)=(1-x) f(x)=\frac{x \log ^{2}(x)}{2} .
$$

Moreover, the maximum of this function in $[0,1]$ is reached at $x=e^{-2}$, so Proposition 1 gives the know results from [23, 25]:
$\lim _{n} \frac{\kappa_{n}}{n}=e^{-2}=0.1353352 \ldots, \lim _{n} \mathcal{P}_{n}=\left(1-e^{-2}\right) f\left(e^{-2}\right)=2 e^{-2}=0.2706705 \ldots$

## 4 Four Original Examples

We now devise four original examples in which our technique works straightforwardly. The first one is a lottery in which the winning payoff increases at each stage, but which may end up with no prize at all. The three remaining ones are new versions of the secretary problem not considered in the literature so far.

Table 9 Data for the lottery with increasing payoff

| $\mu$ | $G_{n}(k)$ | $g_{n}(x)$ | $g(x)$ | $H_{n}(k)$ | $h_{n}(x)$ | $h(x)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 0 | $\frac{1}{n} Y\left(\frac{k+1}{n}\right)$ | $Y\left(\frac{\lfloor n x\rfloor+1}{n}\right)$ | $Y(x)$ | $\frac{n-1}{n}$ | 1 | 1 |

### 4.1 Lotteries with Increasing Winning Payoff

There are $n$ balls in an urn, only one of which is white. The game has $n$ identical stages in which a ball is randomly drawn from the urn and a decision is taken:

- If the ball is black, it is returned and the player proceeds to the next stage.
- If the ball is white at the $k$-th stage, the player can choose between ending the game with a payoff $Y(k / n)$ (where $Y(x)$ is a function defined in $[0,1]$ ), or returning it to the urn and proceed to the next stage.
- The game ends at the end of the $n$-th stage.

For $k \in\{1, \ldots, n\}$, let $P_{n}^{R}(k)$ be the expectation of winning after ending the $k$-th stage, when following the optimal strategy. As we mentioned in Introduction, whatever this strategy is, the expectation of winning following it is $P_{n}^{R}(0)$. The functions $P_{n}^{R}(k)$ satisfy the recurrence, for $k \in\{1, \ldots, n-1\}$ :

$$
\begin{aligned}
P_{n}^{R}(k) & =\frac{1}{n} \max \left\{Y\left(\frac{k+1}{n}\right), P_{n}^{R}(k+1)\right\}+\frac{n-1}{n} P_{n}^{R}(k+1), \\
P_{n}^{R}(n) & =0 .
\end{aligned}
$$

If the payoff function $Y(x)$ is non-decreasing, it can be easily seen that the optimal strategy is threshold. It is described in the following proposition.

Proposition 3 In the previous setting, let us assume that the payoff function $Y(x)$ is non-decreasing. Then, for all $n$, there exists $\kappa_{n}$ such that the optimal strategy consists in stopping whenever a white ball appears after the $\kappa_{n}$-th stage and rejecting it before that stage.

Now, let $F_{n}(k)$ be the expected payoff when using a threshold strategy of threshold $k$. These functions satisfy the recurrence relation, for $k \in\{1, \ldots, n-1\}$ :

$$
\begin{aligned}
& F_{n}(k)=\frac{1}{n} Y\left(\frac{k+1}{n}\right)+\frac{n-1}{n} F_{n}(k+1), \\
& F_{n}(n)=0 .
\end{aligned}
$$

The relevant data for this game are summarized in Table 9.
Consequently, we must solve the IVP

$$
\left\{\begin{array}{l}
y^{\prime}=y-Y(x) \\
y(1)=0
\end{array}\right.
$$

Assuming that $Y(x)$ is Lipschitz in $[0,1]$, its solution is given by

$$
f(x)=e^{x} \int_{x}^{1} e^{-u} Y(u) d u
$$

In order to apply Theorem 2, note that condition (3iii) holds because

$$
\frac{V_{n}(k)}{n}=\frac{Y\left(\frac{k}{n}\right)-Y\left(\frac{k+1}{n}\right)}{n},
$$

so that, $Y(x)$ being Lipschitz, it follows that

$$
\sum_{k=1}^{n-2} \frac{V_{n}(k)}{n}=\frac{Y\left(\frac{1}{n}\right)-Y\left(\frac{n-1}{n}\right)}{n} \longrightarrow 0
$$

Also, condition (3iv) is satisfied because $f^{\prime \prime}$ is bounded in [ 0,1 ], since:

$$
f^{\prime \prime}(x)=f(x)-Y(x)-Y^{\prime}(x)
$$

Thus, due to Theorem $2 F_{n}(\lfloor n x\rfloor)$ converges uniformly to $f(x)$ in [0, 1]. Moreover, if $\vartheta$ is the unique solution of $f(x)=Y(x)$, we have that $f^{\prime}(\vartheta)=0, f^{\prime \prime}(\vartheta)=$ $-Y^{\prime}(\vartheta)<0$, and by Proposition 1:

$$
\lim _{n} \frac{\kappa_{n}}{n}=\vartheta, \lim _{n} \mathcal{P}_{n}=Y(\vartheta) .
$$

Example 1 Let us consider the payoff function $Y(x)=x$. Then, it follows that $f(x)=$ $x-2 e^{x-1}+1$. If we set $n=10^{7}$, it can be directly computed using the dynamic program that $\kappa_{n}=3068528$, and $\mathcal{P}_{n}=0.3068528 \ldots$.

Now, in this case, and according to our previous discussion $\lim _{n} \frac{\kappa_{n}}{n}=\vartheta=\lim _{n} \mathcal{P}_{n}$ where $\vartheta=1-\log 2=0.3068528 \ldots$ is the unique solution to $x-2^{x-1}+1=x$.

### 4.2 Secretary Problem with a Wildcard

There are $n+1$ balls in an urn: $n$ of them are ranked from 1 to $n$, and the other one is a wildcard. At each stage of the game, a ball is extracted. The rank of each ball is known only when it is extracted. The player decides according to the following scheme:

- If the ball is the wildcard, he can stop the game and get a payoff of $1 / 2$, or he can decide to continue the game discarding the wildcard (i.e., it is not returned to the urn).
- Otherwise, the player can either stop the game, in which case he wins 1 if the ball is the best, and 0 otherwise; or he can discard the ball and continue the process.

Thus, once the wildcard is rejected, the game goes on according to the rules of the classical secretary problem.

For $k \in\{1, \ldots, n\}$, let $E_{n}(k)$ be the expected payoff when rejecting the $k$-th ball if the wildcard has not appeared in the $k-1$ previous extractions. This $E_{n}(k)$ satisfies the following recurrence (dynamic program), where, as usual, $\mathcal{P}_{n}=E_{n}(0)$ is the expected payoff using the optimal strategy.

$$
\begin{aligned}
E_{n}(k)= & \frac{1 / 2}{n-k+1}+\frac{n-k}{n-k+1} \cdot \frac{1}{k+1} \cdot \max \left\{\frac{k+1}{n}, E(k+1)\right\} \\
& +\frac{n-k}{n-k+1} \cdot \frac{k}{k+1} \cdot E_{n}(k+1), \\
E_{n}(n)= & \frac{1}{2} .
\end{aligned}
$$

The optimal strategy in this game is a threshold strategy, as we see in the following result.

Proposition 4 For each $n>1$, there is $\kappa_{n}$ such that the following strategy is optimal:
(1) Stop the game whenever the wildcard is extracted. Otherwise,
(2) Before the $\kappa_{n}$-th extraction continue the game, and
(3) From the $\kappa_{n}$-th extraction on, choose any ball which is better than the previous ones (or is the wildcard, obviously).

Proof Certainly, if the wildcard in encountered, it must always be chosen because if it is discarded we are in the classical secretary problem in which the expected payoff is always smaller than $1 / 2$ and there is no value in continuing with the process.

On the other hand, the function $E_{n}(k)$ is trivially non-increasing in $k$. This implies that if, for a specific $k$, the optimal decision is to stop with any ball better than the previous ones, then the same holds for all values greater than $k$. In other words,

$$
E_{n}(k) \leq k / n \Longrightarrow E_{n}(k+1) \leq \frac{k+1}{n},
$$

and this finishes the proof.
Let now $F_{n}(k)$ be the expected payoff following a strategy that consists in rejecting the $k$-th ball and then choosing either the wildcard or the first ball which is better than the previous ones. Thus, for $k \in\{1, \ldots, n-1\}$ :

$$
\begin{aligned}
& F_{n}(k)=\frac{3 n-2 k}{2 n(n-k+1)}+\frac{k(n-k)}{(k+1)(n-k+1)} F_{n}(k+1), \\
& F_{n}(n)=1 / 2
\end{aligned}
$$

Table 10 contains the relevant data, and the IVP is:

$$
\left\{\begin{array}{l}
y^{\prime}=\frac{y}{x-x^{2}}-\frac{3-2 x}{2-2 x} \\
y(1)=1 / 2
\end{array}\right.
$$

Table 10 Data for the wildcard game

| $\mu$ | $G_{n}(k)$ | $g_{n}(x)$ | $g(x)$ | $H_{n}(k)$ | $h_{n}(x)$ | $h(x)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\frac{1}{2}$ | $\frac{3 n-2 k}{2 n(n-k+1)}$ | $\frac{3 n-2\lfloor n x\rfloor}{2(n-\lfloor n x\rfloor+1)}$ | $\frac{3-2 x}{2-2 x}$ | $\frac{(n-k) k}{(n-k+1)(k+1)}$ | $\frac{n(n+1)}{(n-\lfloor n x\rfloor+1)(\lfloor n x\rfloor+1)}$ | $\frac{1}{x-x^{2}}$ |

which, despite the singularity at $x=1$, has the unique solution (continuous in $[0,1]$ ):

$$
f(x)=\frac{-2 x^{2}+2 x+3 x \log (x)}{2(x-1)}
$$

Condition (3iii) of Theorem 2 holds because

$$
V_{n}(k)=\frac{3 n\left((k+n+1) \log \left(\frac{k+1}{n}\right)-2(k-n+1)\right)}{2(k-n-1)(k-n+1)^{2}}<\frac{1}{k},
$$

while condition (3iv) also holds because the function:

$$
\left|f^{\prime \prime}(x)\right|=\left|-\frac{3\left(x^{2}-2 x \log (x)-1\right)}{2(x-1)^{3} x}\right|
$$

is decreasing and

$$
\left|M_{n}(k)\right|=-f^{\prime \prime}(k / n)=\frac{3 n^{2}\left(-k^{2}+2 k n \log \left(\frac{k}{n}\right)+n^{2}\right)}{2 k(k-n)^{3}}<\frac{n}{k} .
$$

Hence, we conclude that $F_{n}(\lfloor n x\rfloor)$ converges uniformly to $f(x)$ in $[0,1]$ and we have the following, where $W$ is again the Lambert $W$ function (recall Sect. 3.7):

## Proposition 5

$$
\lim _{n} \frac{\kappa_{n}}{n}=-\frac{3}{4} W\left(-\frac{4}{3 e^{4 / 3}}\right)=0.5456050 \ldots
$$

Proof First of all, note that

$$
F_{n}\left(\kappa_{n}\right)>\frac{\kappa_{n}}{n} \text { and } F_{n}\left(\kappa_{n}+i\right) \leq \frac{\kappa_{n}+i}{n} \text { for all } i=1, \ldots, n-\kappa_{n} .
$$

Consequently, the result follows from Proposition 2, and the fact that $f(x)=x$ has a single solution in $(0,1]$.

We also have
Proposition 6 Let $\vartheta=-\frac{3}{4} W\left(-\frac{4}{3 e^{4 / 3}}\right)$. Then,

$$
\lim _{n} \mathcal{P}_{n}=\frac{1}{2} \vartheta+(1-\vartheta) \vartheta=0.5207226 \ldots
$$

Proof The probability of reaching step $\kappa_{n}$ without having extracted the wildcard is clearly $1-\frac{k_{n}}{n+1}$. As a consequence,

$$
\mathcal{P}_{n}=\frac{1}{2} \frac{\kappa_{n}}{n+1}+\left(1-\frac{\kappa_{n}}{n+1}\right) F_{n}\left(k_{n}\right) .
$$

Then, the result follows because $\lim _{n} F_{n}\left(\kappa_{n}\right)=f(\vartheta)=\vartheta$, and $\frac{\kappa_{n}}{n} \longrightarrow \vartheta$ due to the previous proposition.

Remark 3 These results seem to be accurate. In fact, for $n=10^{7}$ we obtain the following values using directly the dynamic program:

$$
\begin{aligned}
\mathcal{P}_{10^{7}} & =0.520722700032 \ldots \\
\kappa_{10^{7}} & =5456050
\end{aligned}
$$

### 4.3 Secretary Problem with Random Interruption

There are $n$ ranked balls (from 1 to $n$ ) in an urn. At each stage of the game, a ball is extracted. The rank of each ball is known only when it is extracted. The game is the classical secretary game with the modification that at each stage, a random event with probability $1 / n$ decides whether the game stops without payoff or continues (e.g., the ball may "blow up" and end the game with probability $1 / n$ ).

The probability of success (i.e., choosing the best ball) using the optimal strategy (whatever this might be) is $\bar{F}_{n}(0)$ and can be computed by means of the following dynamic program, where for $k \in\{1, \ldots, n-1\}, \bar{F}_{n}(k)$ is the probability of success after rejecting the $k$-th ball and following the optimal strategy from that point on:

$$
\begin{aligned}
& \bar{F}_{n}(k)=\left(1-\frac{1}{n}\right)\left(\frac{\max \left(\frac{k+1}{n}, \bar{F}_{n}(k+1)\right)}{k+1}+\frac{k \bar{F}_{n}(k+1)}{k+1}\right), \\
& \bar{F}_{n}(n)=0 .
\end{aligned}
$$

The following result shows that the optimal strategy is threshold:
Proposition 7 For every $n \in \mathbb{N}$, there exists $\kappa_{n} \in[0, n]$ such that the following strategy is optimal in the previous game:
(1) Do not choose any candidate before interview $\kappa_{n}$.
(2) Starting at interview $\kappa_{n}$, chose the first candidate which is better than the previous ones.

Proof From the dynamic program above, it follows that

$$
\frac{\bar{F}_{n}(k+1)}{\bar{F}_{n}(k)} \leq \frac{n}{n-1},
$$

Table 11 Data for Game III

| $\mu$ | $G_{n}(k)$ | $g_{n}(x)$ | $g(x)$ | $H_{n}(k)$ | $h_{n}(x)$ | $h(x)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 0 | $\frac{n-1}{n^{2}}$ | $\frac{n-1}{n}$ | 1 | $\frac{k(n-1)}{(k+1) n}$ | $\frac{\lfloor n x\rfloor+n}{\lfloor n x\rfloor+1}$ | $1+\frac{1}{x}$ |

which leads to the implication

$$
\bar{F}_{n}(k) \leq \frac{k}{n} \Rightarrow \bar{F}_{n}(k+1) \leq \frac{k+1}{n} .
$$

Since $k / n$ is the success probability when choosing the $k$-th candidate, the threshold $\kappa_{n}$ is then the maximum $k$ such that $\bar{F}_{n}(k)>k / n$ :

$$
\kappa_{n}=\max \left\{k: \bar{F}_{n}(k)>k / n\right\} .
$$

Let now $F_{n}(k)$ be the probability of success after rejecting the $k$-th ball and then choosing the first ball which is better than the all the previous ones. The following recurrence holds for $k \in\{1, \ldots, n-1\}$ :

$$
\begin{aligned}
& F_{n}(k)=\frac{n-1}{n^{2}}+\frac{k(n-1)}{(k+1) n} F_{n}(k+1), \\
& F_{n}(n)=0
\end{aligned}
$$

The data for this game are summarized in Table 11
In this case, the IVP to be solved is

$$
\left\{\begin{array}{l}
y^{\prime}=\left(\frac{1}{x}+1\right) y(x)-1 \\
y(1)=0
\end{array}\right.
$$

whose solution is

$$
f(x)=e^{x} x(\operatorname{Ei}(-1)-\operatorname{Ei}(-x)),
$$

where $\operatorname{Ei}(x)$ is the exponential integral function $[1,22,37]$

$$
\operatorname{Ei}(x)=\int_{-\infty}^{x} \frac{e^{t}}{t} d t
$$

and we extend $f(x)$ to 0 by continuity as $f(0)=0$.
Condition (3iii) of Theorem 2 holds because

$$
V_{n}(k)=\frac{e^{\frac{k+1}{n}}\left(\operatorname{Ei}(-1)-\operatorname{Ei}\left(-\frac{k+1}{n}\right)\right)-1}{n}<\frac{1}{k},
$$

while condition (3iv) holds because

$$
f^{\prime \prime}(x)=e^{x}(x+2)(\operatorname{Ei}(-1)-\operatorname{Ei}(-x))-\frac{x+1}{x},
$$

and

$$
\sum_{k=1}^{n-2} M_{n}(k)<\frac{\log (n)}{n}
$$

Hence, we conclude that $F_{n}(\lfloor n x\rfloor)$ converges uniformly to $f(x)$ in $[0,1]$ and we have the following

Proposition 8 Let $\vartheta=0.2710545 \ldots$ be the only solution in $(0,1]$ of

$$
e^{-x}=\int_{-x}^{-1} \frac{e^{t}}{t} d t
$$

Then,

$$
\begin{aligned}
\lim _{n} \frac{\kappa_{n}}{n} & =\vartheta \\
\lim _{n} \mathcal{P}_{n} & =f(\vartheta) e^{-\vartheta}=0.2066994 \ldots
\end{aligned}
$$

Proof First of all, note that $F_{n}\left(\kappa_{n}\right)>\frac{\kappa_{n}}{n}$ and $F_{n}\left(\kappa_{n}+i\right) \leq \frac{\kappa_{n}+i}{n}$ for all $i>\kappa_{n}$. So by Proposition 2, $\lim _{n} \frac{\kappa_{n}}{n}$ is the only positive root of $f(x)=x$, which is $\vartheta$.

Now, in order to succeed using the optimal threshold $\kappa_{n}$, two successive independent events must take place:
A) The $\kappa_{n}$-th extraction takes place, and the game does not end because of the random event (i.e., the ball does not "blow-up"). This happens with probability $\left(1-\frac{1}{n}\right)^{\kappa_{n}}$.
B) The $\kappa_{n}$-th ball is rejected, and after this rejection, the game ends successfully following the threshold strategy with threshold $\kappa_{n}$. This happens with probability $F_{n}\left(\kappa_{n}\right)$.

Consequently,

$$
\mathcal{P}_{n}=\left(1-\frac{1}{n}\right)^{\kappa_{n}} F_{n}\left(\kappa_{n}\right),
$$

and the result follows because $\lim _{n} F_{n}\left(\kappa_{n}\right) \longrightarrow f(\vartheta)$, and $\lim _{n}(1-1 / n)^{\kappa_{n}}=e^{-\vartheta}$.

Remark 4 This proposition seems to be accurate. In fact, for $n=10^{7}$ we obtain the following values using directly the dynamic program:

$$
\begin{aligned}
\mathcal{P}_{10^{7}} & =0.206699425033 \ldots, \\
\kappa_{10^{7}} & =2710546
\end{aligned}
$$

### 4.4 Secretary Problem with Penalty if the Second Best is Selected

This is an original variant in which if the second best candidate is chosen, then a penalty is incurred. Success provides a payoff of 1 , whereas the penalty is $b \geq 0$. The most similar problem is studied by Gusein-Zade in [16], where the aim is to choose the best or the second best candidate with respective payoffs $u_{1}$ and $u_{2}$, both greater than 0 . However, our case is not covered because $u_{2}$ would be $-b<0$.

Let $S_{n}(k)$ be the probability that a candidate which is the second best up to the $k$-th interview turns out to be the global second best. By definition, for $k \in\{1, \ldots, n\}$ :

$$
S_{n}(k)=\frac{\binom{k}{2}}{\binom{n}{2}}=\frac{k^{2}-k}{n^{2}-n}
$$

On the other hand, let $\mathfrak{M}_{n}(k)$ be the expected payoff when choosing at step $k$ the best candidate to date. Then, $\mathfrak{M}_{n}(k)$ satisfies the following recurrence, for $k \in$ $\{1, \ldots, n-1\}$ :

$$
\begin{aligned}
& \mathfrak{M}_{n}(k)=\frac{-b}{k+1} S_{n}(k+1)+\frac{k}{k+1} \mathfrak{M}_{n}(k+1), \\
& \mathfrak{M}_{n}(n)=1
\end{aligned}
$$

and it can be seen that

$$
\mathfrak{M}_{n}(k)=\frac{k(b(k-n)+n-1)}{(n-1) n} .
$$

Just like in the classical secretary problem, we have that $p_{k}^{(n)}=\frac{1}{k}$, but the difference is that in this situation the payoff function is $P_{k}^{(n)}(1)=\mathfrak{M}_{n}(k)$. Consequently, if $E_{n}(0)$ is the expected payoff using the optimal strategy, then the following dynamic program holds:

$$
\begin{aligned}
& E_{n}(k)=\frac{1}{k+1} \max \left\{\mathfrak{M}_{n}(k+1), E_{n}(k+1)\right\}+\frac{k}{k+1} E_{n}(k+1), \\
& E_{n}(n)=0
\end{aligned}
$$

Thus, reasoning as usual, if $F_{n}(k)$ is the expected payoff when rejecting the $k$-th candidate and using $k$ as threshold, we have that

$$
\begin{aligned}
& F_{n}(k)=\frac{1}{k+1} \mathfrak{M}_{n}(k+1)+\frac{k}{k+1} F_{n}(k+1), \\
& F_{n}(n)=0
\end{aligned}
$$

Table 12 summarizes the relevant data

Table 12 Penalty if second best is selected

| $\mu$ | $G_{n}(k)$ | $g_{n}(x)$ | $g(x)$ | $H_{n}(k)$ | $h_{n}(x)$ | $h(x)$ |
| :--- | :--- | :--- | :--- | :---: | :---: | :---: |
| 0 | $\frac{\mathfrak{M}_{n}(k+1)}{k+1}$ | $\frac{\mathfrak{M}_{n}(\lfloor n x\rfloor)}{\lfloor n x\rfloor+1}$ | $b(x-1)+1$ | $\frac{1}{k+1}$ | $\frac{1}{\lfloor n x\rfloor+1}$ | $\frac{1}{x}$ |

And the IVP is

$$
\left\{\begin{array}{l}
y^{\prime}(x)=-b(x-1)+\frac{y}{x}-1 \\
y(1)=0
\end{array}\right.
$$

whose solution is

$$
f_{b}(x)=-b x^{2}+b x+b x \log (x)-x \log (x)
$$

Condition (3iii) of Theorem 2 holds because

$$
V_{n}(k)=\frac{-b(3 k+2) n+b(k+1)^{2}+(b-1) n^{2}+n}{(k+1)(n-1) n}<\frac{b}{k},
$$

and condition (3iv) holds because:

$$
M_{n}(k)=f^{\prime \prime}\left(\frac{k+1}{n}\right)=\frac{b n}{k+1}-2 b-\frac{n}{k+1}<\frac{b n}{k} .
$$

Thus, $F_{n}(\lfloor n x\rfloor)$ converges uniformly to $f(x)$ on $[0,1]$. Moreover, if $\vartheta_{b}$ is such that $f_{b}\left(\vartheta_{b}\right)$ is maximum, by Proposition 1, we have that

$$
\begin{aligned}
& \lim _{n} \frac{\kappa_{n}}{n}=\vartheta_{b}:= \begin{cases}e^{-1} & \text { if } \quad b=0 \\
\frac{(1-b)}{2 b} W\left(\frac{b}{1-b}\left(2^{1-b} e^{2 b-1}\right)^{\frac{1}{1-b}}\right) & \text { if } 0<b<1 \\
\frac{1}{2} & \text { if } \quad b=1 \\
\frac{(1-b)}{2 b} W_{-1}\left(\frac{b}{1-b}\left(2^{1-b} e^{2 b-1}\right)^{\frac{1}{1-b}}\right) & \text { if } \quad b>1\end{cases} \\
& \lim _{n} \mathcal{P}_{n}=f_{b}\left(\vartheta_{b}\right)= \begin{cases}e^{-1} & \text { if } \quad b=0 \\
\frac{1}{4} & \text { if } \quad b=1 \\
-\frac{\vartheta_{b}\left(2(b-1) \log \left(-\frac{\vartheta_{b}}{2 b}\right)+2 b+\vartheta_{b}\right)}{4 b} & \text { if } 0 \neq b \neq 1\end{cases}
\end{aligned}
$$

Example 2 If $b=2$, using the previous results we have that $\lim _{n} \frac{\kappa_{n}}{n}=\vartheta_{2}=$ $-\frac{1}{4} W_{-1}\left(-\frac{4}{e^{3}}\right)=0.6374173 \ldots$ and, on the other hand, $\lim _{n} \mathcal{P}_{n}=\vartheta_{2}\left(2-2 \vartheta_{2}+\right.$ $\left.\log \left(\vartheta_{2}\right)\right)=0.1751843 \ldots$

These results seem accurate since, for $n=10^{7}$, the following values can be computed directly using the dynamic program:

$$
\begin{aligned}
\mathcal{P}_{10^{7}} & =0.175184397659 \ldots, \\
\kappa_{10^{7}} & =6374173
\end{aligned}
$$

## 5 Future Perspectives

Our methodology extends to practically any optimal stopping problem for which the optimal strategy has a single threshold value. When there are several thresholds, there is an important modification in the theoretical background still undeveloped. On a different note, there are sequences of functions defined by recurrence relations whose associated functions $f_{n}(x):=F_{n}(\lfloor n x\rfloor)$ are not uniformly convergent in the closed interval $[0,1]$ but seem to converge pointwise in the open interval $(0,1)$. We provide some insight on these two issues in what follows.

### 5.1 Punctual Non-uniform Convergence

Under certain conditions, even though $\left\{f_{n}\right\}$ may not converge uniformly in [0, 1], it does converge punctually in $(0,1)$ to a $C^{1}$ function $f$ satisfying the differential equation from Theorem 2 . This function $f$ may not extend continuously to 1 or, even if it does, $f(1)$ may not coincide with the final value $\mu$. We hope to find sufficient conditions guaranteeing this punctual convergence of $\left\{f_{n}\right\}$ in $(0,1)$ to such an $f$, and determining what $f(1)$ must be (or what conditions it must satisfy). In this regard, we state the following conjectures:

Conjecture 1 Let $\left\{F_{n}\right\},\left\{G_{n}\right\}$ and $\left\{H_{n}\right\}$ be sequences of real functions on $\{1, \ldots, n\}$ satisfying, for $k \in\{1, \ldots, n-1\}$ :

$$
\begin{aligned}
& F_{n}(k)=G_{n}(k)+H_{n}(k) F_{n}(k+1), \\
& F_{n}(n)=\mu
\end{aligned}
$$

and assume that the functions defined in $[0,1]$ by $g_{n}(x):=n G_{n}(\lfloor n x\rfloor)$ and $h_{n}(x):=$ $n\left(1-H_{n}(\lfloor n x\rfloor)\right)$ converge pointwise in $(0,1)$ to continuous functions $g$ and $h$, and that the differential equation

$$
y^{\prime}(x)=-g(x)+h(x) y(x)
$$

admits a solution $y(x)$ in $(0,1]$ only for the final condition $y(1)=\Theta$. Then, $F_{n}(\lfloor n x\rfloor)$ converges pointwise in $(0,1)$ to a function $f \in C^{1}(0,1]$ satisfying

$$
\begin{aligned}
f^{\prime}(x) & =-g(x)+h(x) f(x) \text { for } x \in(0,1), \\
f(1) & =\Theta
\end{aligned}
$$

Conjecture 2 With the same notation as in Conjecture 1, and under the same conditions on $g_{n}$ and $h_{n}$, let us assume that the following limit exists:

$$
\Theta=\lim _{n \rightarrow \infty} \lim _{k \rightarrow \infty} F_{n}(n-k) .
$$

Then, $F_{n}(\lfloor n x\rfloor)$ converges pointwise in $(0,1)$ to a function $f \in C^{1}(0,1]$ satisfying

$$
\begin{aligned}
f^{\prime}(x) & =-g(x)+h(x) f(x), \\
f(1) & =\Theta .
\end{aligned}
$$

We provide two examples to illustrate these conjectures and to show that they seem plausible.

Example 3 Consider, for $k \in\{1, \ldots, n-1\}$, the following sequences:

$$
\begin{aligned}
& F_{n}(k)=G_{n}(k)+H_{n}(k) F_{n}(k+1), \\
& F_{n}(n)=\mu,
\end{aligned}
$$

where

$$
G_{n}(k):=\frac{k}{n^{2}}+\frac{2(k+2 n)}{n(-3 k+3 n+2)},
$$

and

$$
H_{n}(k):=\frac{3 n-3 k}{-3 k+3 n+2} .
$$

We have $G_{n}(n-1)+\mu H_{n}(n-1)=\frac{3(\mu+2)}{5}$, so that condition (2) of Theorem 2 holds if and only if $\mu=3$. All the other conditions hold irrespective of $\mu$. Consider the corresponding differential equation (obtained using our methodology):

$$
y^{\prime}(x)=\frac{2 y(x)}{3-3 x}-\frac{-3 x^{2}+5 x+4}{3-3 x}
$$

It has a single solution in $(0,1]$ with final condition $y(1)=3$, namely:

$$
y(x)=\frac{1}{40}\left(-15 x^{2}+22 x+113\right) .
$$

We plot in Figs. 1, 2 and 3 the functions $F_{n}(\lfloor n x\rfloor)$ with $\mu \in\{3,8 / 3,10 / 3\}$ for several values of $n$, to illustrate the likely uniform convergence in the first case, and the non-uniformity in the other two. The punctual convergence to $g(x)$ in $(0,1)$ holds regardless of the value of $\mu$.


Fig. 1 Likely uniform convergence in $[0,1]$ for $\mu=3$ in Example 3


Fig. 2 Pointwise, but not uniform, convergence in $[0,1)$ for $\mu=8 / 3$ in Example 3


Fig. 3 Pointwise, but not uniform, convergence in [0,1) for $\mu=10 / 3$ in Example 3

Example 4 Define now, for $k \in\{1, \ldots, n-1\}$ :

$$
\begin{aligned}
& F_{n}(k)=G_{n}(k)+H_{n}(k) F_{n}(k+1), \\
& F_{n}(n)=\mu,
\end{aligned}
$$

where

$$
G_{n}(k)=\left(\frac{k}{n}\right)^{n}+\frac{1}{k+n} ; \quad H_{n}(k)=\frac{k}{k+1} .
$$

In this case,

$$
G_{n}(n-1)+\mu H_{n}(n-1)=\left(\frac{n-1}{n}\right)^{n}+\frac{1}{2 n-1}-\frac{\mu}{n}+\mu,
$$

so that $\lim _{n} G_{n}(n-1)+\mu H_{n}(n-1)=\mu+e^{-1} \neq \mu$ and condition (2) in Theorem 2 does not hold for any value of $\mu$.

Let us check Conjecture 2. First, note that the following limit exists

$$
\Theta:=\lim _{n \rightarrow \infty} \lim _{k \rightarrow \infty} F_{n}(n-k)=\frac{1}{e-1}+\mu .
$$

The solution of the differential IVP:

$$
y^{\prime}(x)=-\frac{1}{x+1}+\frac{y(x)}{x}, \quad y(1)=\Theta
$$

is:

$$
f(x)=x\left(\frac{\log (x)-e \log (2 x)+(e-1) \mu+1+\log (2)}{e-1}+\log (x+1)\right) .
$$

In Fig. 4, one can perceive the expected punctual convergence to $f(x)$ in $(0,1)$, as conjectured.

Let $\vartheta=0.3487376 \ldots$ be the value (accurate to 7 decimal places) at which $f(x)$ reaches its maximum in $[0,1]$. Notice the following approximations:

$$
\arg \max \left\{F_{10^{5}}(k): 0<k<10^{5}\right\}=34873 \approx 10^{5} \cdot \vartheta=34873.76 \ldots
$$

and with accuracy to 7 decimal places

$$
m=\max \left\{F_{10^{5}}(k): 0<k<10^{5}\right\}=0.2585685 \ldots \approx f(\vartheta)
$$

with $|m-f(\vartheta)| \leq 2572.0 \cdot 10^{-9}$.


Fig. $4 f_{n}(x)=F_{n}(\lfloor n x\rfloor$ for $n \in\{20,100\}$ and its limit $f(x)$ for $\mu=-1 / 2$

### 5.2 Piecewise Functions: Gusein-Zade's Generalized Version of the Secretary Problem

There are cases in which the optimal strategy has two (or more) thresholds. In these cases, Theorem 2 and Proposition 2 can only provide the asymptotic value of the last one. The adaptation of both results to this case is not straightforward, but the idea looks promising. The following result, resembling Theorem 1, holds in any case.

Proposition 9 Let $\left\{\mathbf{s}_{n}\right\}_{n \in \mathbb{N}}$ with $\mathbf{s}_{n} \in\{0, \ldots, n\}$ be such that $\lim _{n \rightarrow \infty} \frac{\mathbf{s}_{n}}{n}=\mathbf{s}$ are the real sequences of functions $\left\{F_{n}\right\}_{n \in \mathbb{N}},\left\{G_{n}^{1}\right\}_{n \in \mathbb{N}},\left\{G_{n}^{2}\right\}_{n \in \mathbb{N}},\left\{H_{n}^{1}\right\}_{n \in \mathbb{N}}$ and let $\left\{H_{n}^{2}\right\}_{n \in \mathbb{N}}$ defined in $\{0, \ldots, n\}$, satisfy, for $k \in\{1, \ldots, n-1\}$ :

$$
\begin{aligned}
& F_{n}(k)=G_{n}^{1}(k)+H_{n}^{1}(k) F_{n}(k+1) \text { if } k<\mathbf{s}_{n}, \\
& F_{n}(k)=G_{n}^{2}(k)+H_{n}^{2}(k) F_{n}(k+1) \text { if } \mathbf{s}_{n} \leq k<n, \\
& F_{n}(n)=\mu .
\end{aligned}
$$

Given $x \in \mathbb{R}$, define

$$
\begin{aligned}
f_{n}(x) & :=F_{n}(\lfloor n x\rfloor), \\
h_{n}^{i}(x) & :=n\left(1-H_{n}^{i}(\lfloor n x\rfloor)\right), \\
g_{n}^{i}(x) & :=n G_{n}^{i}(\lfloor n x\rfloor) .
\end{aligned}
$$

If the following conditions hold:
(i) The sequences $\left\{h_{n}^{1}\right\}$ y $\left\{g_{n}^{1}\right\}$ converge punctually in $(0, \mathbf{s}]$ and uniformly in $[\varepsilon, \mathbf{s}]$ for any $0<\varepsilon<\mathbf{s}$ to the continuous functions $h^{1}(x)$ y $g^{1}(x)$, respectively.
(ii) The sequences $\left\{h_{n}^{2}\right\}$ y $\left\{g_{n}^{2}\right\}$ converge punctually in $[\mathbf{s}, 1$ ) and uniformly in $[\mathbf{s}, \varepsilon]$ for any $\mathbf{s}<\varepsilon<1$ to the continuous functions $h^{2}(x)$ y $g^{2}(x)$, respectively.
(iii) The sequence $\left\{f_{n}\right\}$ converges uniformly in $[0,1]$ to a continuous function $f$.

Then: $f(1)=\mu$, and $f$ is the solution, in $[\mathbf{s}, 1]$ of the initial value problem:

$$
y^{\prime}(x)=y(x) h^{2}(x)-g^{2}(x), y(1)=\mu
$$

and $f$ is also the solution in $(0, \mathrm{~s}]$ of the IVP

$$
y^{\prime}(x)=y(x) h^{1}(x)-g^{1}(x), y(\mathbf{s})=f(s) .
$$

The proof of this result is identical to the one in [15], but it presents the exact same weakness, namely the required assumption of the uniform convergence of $f_{n}$. Our approach is to find conditions analogue to those of this paper (cf. Theorem 2) eliminating that requirement.

In what follows, we assume that such a result exists in order to explain how the secretary problem in which success is reached upon choosing either the best or the second-best candidate would be studied (asymptotically). This variant has already been studied by Gilbert and Mosteller [14], and by Gusein-Zade [16]. The following result gives the optimal strategy.

Proposition 10 Forany $n \in \mathbb{N}$, there are $r_{n}, s_{n} \in[0, n]$ such that the following strategy is optimal
(1) Do not choose any candidate up to interview $r_{n}$.
(2) From interview $r_{n}$ to $s_{n}$ (inclusive), choose the first candidate which is better than the previous ones.
(3) After interview $s_{n}$, choose the first candidate which is at least the second-best among the already interviewed.

Let $S_{n}(k)$ be the success probability when choosing the candidate in the $k$-th interview, assuming it is the second-best among the interviewed ones. Certainly,

$$
S_{n}(k)=\frac{\binom{k}{2}}{\binom{n}{2}}
$$

Let $M_{n}(k)$ be the success probability when choosing the candidate in the $k$-th interview, assuming it is the best among the interviewed ones. The following recurrence holds for $k \in\{1, \ldots, n-1\}$ :

$$
M_{n}(k)=\frac{1}{k+1} S_{n}(k+1)+\frac{k}{k+1} M_{n}(k+1) ; M_{n}(n)=1 .
$$

From the above follows that

$$
M_{n}(k)=\frac{k^{2}-2 k n+k}{n-n^{2}} .
$$

Let $\bar{F}_{n}(k)$ be the success probability after rejecting the candidate in the $k$-th interview, and waiting to choose the first which is at least second best among the already interviewed. We have:

$$
\bar{F}_{n}(k)=\frac{2}{n}+\frac{k-1}{k+1} \bar{F}_{n}(k+1) ; \bar{F}_{n}(n)=0 \Longrightarrow \bar{F}_{n}(k)=-\frac{2 k(k-n)}{(n-1) n} .
$$

### 5.2.1 Computing $\lim _{n} \frac{s_{n}}{n}$

This can truly be done using the results of this paper. Notice that the optimal threshold $s_{n}$ is the last value of $k$ for which rejecting a second-best candidate (among the interviewed ones) is preferable to choosing her. That is, $s_{n}$ satisfies that

$$
S\left(s_{n}\right)=\frac{s_{n}^{2}-s_{n}}{(n-1) n}<F_{n}\left(s_{n}\right)
$$

and

$$
F_{n}\left(s_{n}+i\right) \leq S\left(s_{n}+i\right)=\frac{\left(s_{n}+i\right)^{2}-s_{n}-i}{(n-1) n}
$$

We know from the formula for $\bar{F}_{n}(k)$ that $\bar{f}_{n}(x):=\bar{F}(\lfloor n x\rfloor)$ converges uniformly in $[0,1]$ to $\bar{f}(x):=2\left(x-x^{2}\right)$. In addition, it is trivial to verify that $S(\lfloor n x\rfloor)$ converges in $[0,1]$ to $s(x)=x^{2}$. Hence, by Proposition $2, \lim \frac{s_{n}}{n}=\frac{2}{3}$, which is the largest solution of the equation $s(x)=\bar{f}(x)$ in $[0,1]$.

### 5.2.2 Computing $\lim _{n} \frac{r_{n}}{n}$ and the Asymptotic Probability of Success

Since $s_{n}$ is the second optimal threshold (Proposition 10), we denote by $F_{n}(k)$ the probability of success when rejecting the $k$-th candidate and waiting to:
(1) Choose the first one which is the best among the interviewed ones if this happens before the $s_{n}$-th interview, or
(2) Choose the one which is at least second best if this happens after the $s_{n}$-th interview.

Equivalently, $F_{n}(k)$ represents the probability of success when using the first threshold, if $k \leq s_{n}$, and if $k>s_{n}$, then $F_{n}(k)$ is the probability of success when rejecting the $k$-th candidate, waiting to choose one which is at least second best afterward (i.e., $F_{n}(k)=\bar{F}_{n}(k)$ for $\left.k>r_{n}\right)$. In other words,

$$
F_{n}(k)= \begin{cases}\frac{2}{n}+\frac{k-1}{k+1} F_{n}(k+1) & \text { if } k<s_{n} \\ \frac{M_{n}(k+1)}{k+1}+\frac{k}{k+1} F_{n}(k+1) & \text { if } s_{n} \leq k<n \\ 0 & \text { if } k=n\end{cases}
$$

Now, either assuming the uniform convergence in $[0,1]$ of $F_{n}(\lfloor n x\rfloor)$ to $f(x)$ or assuming some kind of generalization of Theorem 2, one would reason as follows. Consider the initial value problem

$$
y^{\prime}(x)=\frac{y(x)}{x}+x-2, \quad y\left(\frac{2}{3}\right)=\bar{f}\left(\frac{2}{3}\right)=\frac{4}{9}
$$

whose solution is

$$
f(x)=x^{2}-2 x \log (x)-2 x \log \left(\frac{3}{2}\right)
$$

This, together with the previous computation for $[4 / 9,1]$, gives:

$$
f(x)= \begin{cases}x^{2}-2 x \log (x)-2 x \log \left(\frac{3}{2}\right) & \text { if } 0 \leq x \leq \frac{2}{3} \\ -2\left(x^{2}-x\right) & \text { if } \frac{2}{3}<x \leq 1\end{cases}
$$

The maximum of $f(x)$ in $[0,1]$ is reached at $\vartheta=-W\left(-\frac{2}{3 e}\right)=0.3469816 \ldots$ (accurate to 7 decimal places), so that

$$
\lim \frac{r_{n}}{n}=\vartheta=-W\left(-\frac{2}{3 e}\right)=0.3469816 \ldots
$$

and

$$
\lim \mathcal{P}_{n}=f(\vartheta)=\vartheta(2-\vartheta)=0.5735669 \ldots
$$

And these values coincide with the solutions from [14] and [16].

## Declarations

Conflict of interest All authors declare that they have no conflict of interest.

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